

MEDIA RELEASE

Q1FY18 TOTAL INCOME AT RS. 82 CRORE (US\$ 13 MILLION) - UP 51%

DAILY AVERAGE STOCK EXCHANGE TURNOVER STOOD AT RS. 3,942 CRORE (US\$ 607 MILLION) - A YOY INCREASE OF 52%

AVERAGE DAILY TURNOVER IN CASH - EQUITY SEGMENT ROSE TO RS. 278 CRORE (US\$ 43 MILLION) - UP 42%

AVERAGE DAILY TURNOVER IN COMMODITIES SEGMENT REMAINED STABLE AT RS. 234 CRORE (US\$ 36 MILLION)

Mumbai, July 13, 2017: Reliance Securities, the Broking & Distribution arm of Reliance Capital announced its financial results for the first quarter ended June 30, 2017.

The total income for the quarter ended June 30, 2017, was Rs 82 Crore (US\$ 13 million) – a YoY increase of 51%.

Profit Before Tax rose to Rs. 7 Crore (US\$ 1 million) in Q1FY18, vis-à-vis marginal profit in the corresponding previous period.

In equity broking the average daily equities turnover grew to Rs. 3,942 Crore (US\$ 607 million) - a YoY increase of 52%. The average daily turnover in cash - equity segment rose by 42% to Rs. 278 Crore (US\$ 43 Million)

In commodity broking, as on June 30, 2017, the commodity broking accounts rose by 30% to approx. 85,800 with average daily commodities turnover of over Rs. 234 Crore (US\$ 36 million)

Wealth Management continued its robust growth and ended with Assets Under Management (AUM) at Rs 3,989 Crore (US\$ 614 billion) – a YoY increase of 44%.

As on June 30, 2017, there were over 8 Lakh broking accounts – YoY increase 3%.

"Our growth is driven by digital transformation we undertook over the last 18 months; with continued focus on cash market segment along with enhanced focus on distribution of investment products which has driven our profitability", said **Mr. B. Gopkumar, ED & CEO, Reliance Securities**.

Taking digital transformation to a new level, Reliance Securities is the first in the industry to integrate a fully digital single platform model for broking and distribution. 95% of new accounts were opened digitally enabling clients to trade on the same day.

The business has an extensive geographical footprint of approx. 80 branches and 1,000 customer touch points across India.



About Reliance Securities

www.rsec.co.in

Reliance Securities, the broking & distribution arm of Reliance Capital, is one of the India's leading retail broking houses, providing customers with access to equities, derivatives, currency, IPOs, wealth management solutions, insurance products, mutual funds, bonds, and corporate FDs amongst others. The large array of financial offerings helps customers fulfilling their investment objectives on one platform.

Reliance Securities offers secure online trading platform & investment activities in a cost effective and convenient manner. To enable wider participation, it also provides the convenience of trading offline through variety of means including Call and Trade, Branch Dealing Desks and network of affiliates.

Focus on timely & error-free execution represents its core strength. Our best in class research offerings, high degree of compliance with stock exchange regulations, ethical business standards, & strong risk management capabilities; Reliance Securities positions itself amongst strong & innovative brands in the financial services space.

Reliance Securities has over 9 lakh customers; having strong affiliate network with over 1,000 offices across India.





About Reliance Capital

www.reliancecapital.co.in

Reliance Capital, a part of the Reliance Group, is one of India's leading private sector financial services companies. It ranks amongst the top private sector financial services and banking groups, in terms of net worth. The Company is a constituent of Nifty Midcap 50 and MSCI Global Small Cap Index.

Reliance Group is amongst India's leading business houses with over 250 million customers. The Group has a strong presence across a wide array of high growth consumer-facing businesses of financial services, telecom, energy, power, infrastructure, and defence.

Reliance Capital has interests in asset management and mutual funds; life and general insurance; commercial and home finance; stock broking; wealth management services; distribution of financial products; asset reconstruction; proprietary investments and other activities in financial services.





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