

MEDIA RELEASE

RELIANCE MUTUAL FUND ANNOUNCES FFO3 FOR CPSE ETF

FFO PART OF LARGER DISINVESTMENT PROGRAM ANNOUNCED BY THE DEPARTMENT OF INVESTMENT AND PUBLIC ASSET MANAGEMENT (DIPAM), MINISTRY OF FINANCE

RELIANCE MUTUAL FUND TO RAISE UPTO RS 8,000 CRORE (US\$ 1.12 BILLION)
AS "INITIAL AMOUNT" PLUS AN "ADDITIONAL AMOUNT" (IF ANY)
BASED ON INSTRUCTIONS OF THE GOVERNMENT OF INDIA

INVESTORS ACROSS ALL CATEGORIES TO GET 4.5% UPFRONT DISCOUNT

CPSE ETF OFFERS INVESTMENT OPPORTUNITY IN 11 UNDERLYING PSUs STOCKS INCLUDING MAHARATNAS, NAVRATNAS, MINIRATNAS, SECTOR LEADERS AND NEAR MONOPOLIES

CPSE ETF OFFERS INVESTMENT AT A LOW EXPENSE OF 0.0095% p.a. MUCH LOWER THAN NON-ETF FUNDS

FFO3 OPEN FOR ANCHOR INVESTORS, RETAIL INVESTORS, RETIREMENT FUNDS, QIBS, FIIS AND NON-INSTITUTIONAL INVESTORS

FFO3 TO OPEN AND CLOSE FOR ANCHOR INVESTORS ON NOVEMBER 27, 2018 FFO 3 TO OPEN FOR NON-ANCHOR INVESTORS ON NOVEMBER 28, 2018 AND CLOSES ON NOVEMBER 30, 2018

Mumbai, November 20, 2018: Reliance Mutual Fund (RMF) today announced Further Fund Offer 3 (FFO3) of its Central Public Sector Enterprises - Exchange Traded Fund (CPSE ETF).

This FFO3 is part of the Government of India's overall disinvestment program, announced earlier by the Department of Investment and Public Asset Management (DIPAM), Ministry of Finance, using the ETF route.

Reliance Mutual Fund proposes to raise upto Rs.8,000 crore (US\$ 1.12 Billion) in FFO3 as "Initial Amount" plus an "Additional Amount" (if any) based on instructions of The Government of India.

"The Further Fund Offer 3 in the CPSE ETF is part of the government's larger disinvestment program that was announced earlier by the Ministry of Finance. We feel confident that the timing of the issue will help investors benefit from their exposure in a diversified basket like CPSE ETF that includes a list of distinguished PSUs who are leaders in their respective sectors.

"We are delighted to announce the CPSE ETF FFO3. It offers a compelling opportunity for investors, especially retail and retirement funds, to invest in the India growth story at an attractive valuation, low expense and embedded discounts", said Mr Sundeep Sikka, ED and CEO, Reliance Nippon Life Asset Management.

The FFO3 is open for all categories of investors including Anchor Investors, Retail Investors, Retriement Funds, QIBs, Non-institutional investors and Foreign Portfolio Investor (FPIs).

As part of the FFO3, an upfront discount of 4.5% is being offered to all categories of investors.



The dividend yield of Nifty CPSE Index is approx 5.25% (Source NSE: Data as of October 31, 2018), further adding to the overall merit of investing in this ETF. In addition, CPSE ETF has a very low expense ratio of 0.95 bps.

FFO3 to open and close for Anchor Investors on November 27, 2018 and for Non Anchor Investors on November 28, 2018 and close on November 30, 2018.

"We would like to reach out to retirement funds to invest in FFO3 and consider this as an opportunity to secure their funds and benefit from the growth of these PSUs - some of which are Navratnas, Maharatnas, Miniratnas and are either sector leaders or near monopolies in their respective sectors", said Mr Sikka.

DIPAM has appointed ICICI Securities Limited as the advisor for the FFO3.

About CPSE ETF:

CPSE ETF is a passive investment fund that was created to help the government in its disinvestment program of divesting stake in select Central Public Sector Enterprises (CPSE) through Exchange Traded Funds (ETF). The fund invests in the Nifty CPSE Index stocks – that includes eleven PSU companies selected on the basis of established track record, government holding, market capitalisation, dividend history, sector representation, etc. - in the same proportion and weightage as of the index.

Post the successful New Fund Offer (NFO) in 2014, GOI decided to launch two more tranches / Further Fund Offer (FFO) in Jan & Mar 2017 which evinced a very good response from investors.

CPSE ETF NFO, FFO & FFO 2 received overwhelming response as its collection was Rs.4,363 Crs, Rs.13,705 Crs and Rs.10,083 Crs respectively, out of which Rs.1,363 Crs, Rs.7,705 and Rs.7,583 Crs respectively was refunded to investors due to the limited issue size of Rs.3,000, Rs.6000 Crs and Rs.2,500 Crs respectively.

Composition of CPSE ETF (as of October 31, 2018):

CPSE ETF Portfolio as of 31st October, 2018			
No.	Company Name	Industry	Weightage %
1	NTPC Ltd.	Power	19.55%
2	Coal India Ltd.	Minerals/Mining	19.13%
3	Indian Oil Corporation Ltd.	Petroleum Products	18.94%
4	Oil & Natural Gas Corporation Ltd.	Oil	18.89%
5	REC Ltd.	Finance	6.18%
6	Power Finance Corporation Ltd.	Finance	5.49%
7	Bharat Electronics Ltd.	Industrial Capital Goods	4.94%
8	Oil India Ltd.	Oil	3.45%
9	NBCC (India) Ltd.	Construction	1.66%
10	NLC INDIA Ltd.	Power	0.95%
11	SJVN Ltd.	Power	0.64%
	99.82%		

Source: www.relianceetf.com



Industry Representation (%) - As of October 31, 2018:

Industry	Weightage %
Oil	22.34%
Power	21.14%
Minerals/Mining	19.13%
Petroleum Products	18.94%
Finance	11.67%
Industrial Capital Goods	4.94%
Construction	1.66%

Source: www.relianceetf.com

Product Label This product is suitable for investors who are seeking*: • Long term capital appreciation. • Investment in Securities covered by the Nifty CPSE Index. "Investors should consult their financial advisers if in doubt about Investors should consult their financial advisers if in doubt about Investors understand that their principal will be at High rink.

CPSE ETF (An Open Ended Index Exchange Traded Scheme)

About Reliance Nippon Life Asset Management

www.reliancemutual.com

Reliance Nippon Life Asset Management Limited - RNAM (formerly Reliance Capital Asset Management Limited) is one of the largest asset managers in India, managing (directly & indirectly) assets across mutual funds, pension funds, managed accounts, alternative investments and offshore funds.

whether the product is suitable for them.

RNAM is the asset manager of Reliance Mutual Fund (RMF) Schemes. RNAM also has the mandates for fund management from Employees' Provident Fund Organisation (EPFO), The Pension Fund Regulatory and Development Authority (PFRDA) [as a Sponsor of the Pension Fund Manager] and The Coal Mines Provident Fund Organisation (CMPFO).

RNAM acts as an advisor for India focused Equity and Fixed Income funds [in Japan (launched by Nissay Asset Management), Korea (launched by Samsung Asset Management) and in Thailand (launched by BBL Asset Management)]. RNAM also manages offshore funds through its subsidiaries in Singapore and Mauritius and also has representative office in Dubai thereby catering to investors across Asia, Middle East, UK, US, and Europe.



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Mutual Fund investments are subject to market risks, read all scheme related documents carefully.