

Reliance Capital - Building India's largest financial superstore

Reliance Capital, a constituent of MSCI Global Small Cap Index, is a part of the Reliance Group. It is amongst India's leading and most valuable financial services companies in the private sector. Reliance Capital has interests in asset management and mutual funds; life, general and health insurance; commercial & home finance; equities and commodities broking; wealth management services; distribution of financial products; asset reconstruction; proprietary investments and other activities in financial services.

Business mix of Reliance Capital Ltd.

Asset Management	Mutual Fund, Pension Fund, Portfolio Management, Offshore Fund, Alternative Investment Fund
Insurance	Life Insurance, General Insurance, Health Insurance
Commercial & Home Finance	Affordable Housing, Mortgages, Loans against Property, SME Loans, Loans for Vehicles, Loans for Construction Equipment, Business Loans, Infrastructure Financing, Retail Finance
Broking and Distribution	Equities, Commodities and Derivatives, Wealth Management Services, Portfolio Management Services, Financial Products
Other Businesses	Asset Reconstruction

In eleven years (2005-06 to 2017-18)

- Revenues: Rs. 426 crore to Rs. 19,898 crore, a 47-fold increase
- Net profits: Rs. 36 crore to Rs. 1,309 crore, a 36-fold increase
- Total assets: Rs. 2,810 crore to Rs. 93,851 crore, a 33-fold increase
- Net worth: Rs.1,438 crore to Rs. 16,605 crore, a 12-fold increase
- Customers: 0.6 million to over 20 million, a 35-fold increase
- Workforce: 2,317 to 18,200, an 8-fold increase

One of the top 25 most valuable companies in India Shareholding pattern

Reliance Anil Dhirubhai Ambani Group	52.0%
Foreign investors: FII, NRIs, and others	16.9%
Domestic institutions / Banks / Mutual funds	15.5%
Indian public and others	18.5%
Total	100.0%

- Market capitalization as at March 31, 2018: Rs. 10,696 crore
- Traded in the futures and options segment of National Stock Exchange of India
- Constituent of MSCI Global Small Cap Index

Reliance Mutual Fund (www.reliancemutual.com)

Reliance Mutual Fund (RMF) is amongst India's top Mutual Funds, with Average Assets under Management (AAUM) of Rs. 3,96,370 crore (US\$ 61.0 billion) for March 31, 2018. RMF is the first Indian Mutual Fund to have crossed the Rs. 1 trillion AUM mark. It has one of the largest customer bases, with over 8.2 million investor folios that are served from offices spread over 282 locations in India with over 65,300 distributors. RMF has 214 schemes - 33 equity oriented schemes, 164 debt oriented schemes, 16 exchange traded schemes and 1 fund-of-funds scheme. Reliance Mutual

Fund constantly endeavours to launch innovative products and customer service initiatives to increase value to investors.

Reliance Nippon Life Insurance (www.reliancenipponlife.com)

Reliance Life Insurance (RLI) is among the top private sector life insurance players in terms of new business premium with a market share of 2% of the private sector. The total premium was Rs. Rs. 4,042 crore (US\$ 622 million) for the year ended March 31, 2018. RLI offers products that fulfill savings and protection needs of millions of Indians. RLI is the first life insurance player in India to be certified with ISO 2000 9001 for all its processes and to introduce OTC process.

Reliance General Insurance (www.reliancegeneral.co.in)

Reliance General Insurance is one of the top five private sector general insurance companies in India in terms of gross written premium with a private market share of 7.7%. RGI offers insurance solutions for auto, health, home, property, travel, marine, commercial and other specialty products. The Gross Written Premium for the year ended March 31, 2018, was at Rs. 1,081 crore (US\$ 166 million) with a distribution network composed of 128 branches and approx. 27,900 agents.

Reliance Commercial Finance ("Reliance Money") (www.reliancecommercialfinance.com)

Reliance Money is amongst the leading SME lenders in the Indian non banking finance space, with a focus on transforming itself into a diversified and new-age finance solutions provider, both in the commercial and consumer finance space. Reliance Money offers a wide range of products which include SME Loans, Microfinance, Loans Against Property, Infrastructure Finance, Agriculture Loans, Supply Chain Finance, Two-wheeler Financing and Used Car Loans. The company has assets under management at Rs. 16,475 crore (US\$ 2.5 billion) as on March 31, 2018, with over 51,400 customers across top 39 Indian cities.

Reliance Home Finance (www.reliancehomefinance.com)

Reliance Home Finance (RHF) provides a wide range of loan solutions like Home Loans, Affordable Housing Loans, Construction finance and LAP. RHFL also provides property solutions' services that help customers find their dream homes / property, along with financing. The company has assets under management at Rs. 16,379 crore (US\$ 2.5 billion) as on March 31, 2018, with over 45,000 customers across top 54 Indian cities.

Broking & Distribution business (<http://www.rsec.co.in/>)

Reliance Securities is one of India's leading brokerage and distributor of financial products and services, providing customers with access to equities, equity options and commodities futures, mutual funds, IPOs, life and general insurance products, offshore investments, wealth management products, investment banking, gold coins and financial services like money changing and money transfer. The business generated revenues of Rs. 308 crore (US\$ 47 million) for the year ended March 31, 2018 with a pan India presence with approx. 100 outlets; over 9,57,600 broking accounts generating a daily average turnover of approx. Rs. 5,635 crore.

Other businesses

In addition, Reliance Capital has the following business interests:

- **Reliance Asset Reconstruction** is the premier asset reconstruction company, the principal sponsor/ shareholder of which is the Reliance ADA group (through Reliance Capital Limited). As on March 31, 2018, the asset base was Rs. 1,864 crore (US\$ 287 million)

International businesses

Reliance Asset Management (Singapore) Pte. Ltd. (RAMS) is a private limited company with limited liability and is regulated by the Monetary Authority of Singapore (MAS). RAMS holds a Capital Markets Services (CMS) license issued by MAS, for carrying out fund management activities under the Securities and Futures Act (SFA). It was set up as an offshore fund platform of Reliance Capital Asset Management Limited in 2006 for managing/advising mandates from global institutional and accredited investors. The core activity of RAMS is asset management focusing on India equities, alternative & fixed income instruments. RAMS has in-house capabilities to structure and manage customized mandates and new product offerings to meet specific client requirements. RAMS is also a registered Foreign Institutional Investors (FII) with Securities & Exchange Board of India.

Contact Us

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