

Reliance Capital Limited Reliance Centre, 6" Floor, North Wing, Off Western Express Highway, Santacruz (East), Mumbai - 400 055.

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November 5, 2018

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Fort, Mumbai 400 001 BSE Scrip Code: 500111 National Stock Exchange of India Limited Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (East), Mumbai 400 051 NSE Scrip Symbol: RELCAPITAL

Dear Sir(s),

#### Sub.: MEDIA RELEASE

We enclose herewith the media release which is self-explanatory.

Kindly inform your members accordingly.

Thanking you.

Yours faithfully, For Reliance Capital Limited

Atul Tandon Company Secretary & Compliance Officer

Encl.: As Above.



# MEDIA RELEASE

### Q2 FY19 PROFIT BEFORE TAX AT RS. 9 CRORE (US\$ 1 MILLION) - UP 7%

### Q2 FY19 TOTAL INCOME AT RS. 88 CRORE (US\$ 13 MILLION) - UP 16%

# AVERAGE DAILY STOCK EXCHANGE TURNOVER STOOD AT RS. 5,618 CRORE (US\$ 803 MILLION) - UP 36%

# AVERAGE DAILY TURNOVER IN CASH - EQUITY SEGMENT STOOD AT RS. 290 CRORE (US\$ 41 MILLION)

# AVERAGE DAILY TURNOVER IN COMMODITIES SEGMENT WAS RS. 331 CRORE (US\$ 47 MILLION) - UP 16%

**Mumbai, November 5, 2018**: Reliance Securities, the Broking & Distribution arm of Reliance Capital, announced its financial results for the quarter ended September 30, 2018. The performance highlights are:

- For the quarter ended September 30, 2018, the total income was Rs. 88 crore (US\$ 13 million)
  a YoY increase of 16%
- For the quarter ended September 30, 2018, the **Profit before Tax** rose to **Rs. 9 crore** (US\$ 1 million) a YoY increase of 7%
- In equity broking, the average daily stock exchange turnover grew to Rs. 5,618 crore (US\$ 803 million) a YoY increase of 36%. The average daily turnover in cash equity segment was at Rs. 290 crore (US\$ 41 million)
- As on September 30, 2018, there were over 8.7 lakh broking accounts a YoY increase 4%
- As on September 30, 2018, the **commodity broking accounts rose by 10% to over 1,03,000**, while **average daily commodities turnover** increased by **36%** to **Rs. 331 crore** (US\$ 47 million)
- Wealth Management: Assets under Management at approx. Rs. 4,000 crore (US\$ 571 million)

"We witnessed **consistent growth both in our topline & profitability**, which is primarily driven by our healthy customer acquisition rate and strong activation frame-work. **Steady increase in our cash segment volumes** and **focus on distribution products** is helping us propel our growth sequentially", said **Mr. B. Gopkumar, ED & CEO, Reliance Securities**.

Continuing with its initiatives in the digital space, Reliance Securities is the first in the industry to integrate a fully digital single platform model for broking and distribution. **95% of new accounts were opened digitally enabling clients to trade on the same day.** 

The business has an extensive geographical footprint of **110 branches and approx. 1,300 customer touch points across India**.



#### About Reliance Securities:

www.rsec.co.in

Reliance Securities, the broking & distribution arm of Reliance Capital, is one of the India's leading retail broking houses, providing customers with access to equities, derivatives, currency, IPOs, wealth management solutions, insurance products, mutual funds, bonds, and corporate FDs amongst others. The large array of financial offerings helps customers fulfilling their investment objectives on one platform.

Reliance Securities offers secure online trading platform & investment activities in a cost effective and convenient manner. To enable wider participation, it also provides the convenience of trading offline through variety of means including Call and Trade, Branch Dealing Desks and network of affiliates.

Focus on timely & error-free execution represents its core strength. Our best in class research offerings, high degree of compliance with stock exchange regulations, ethical business standards, & strong risk management capabilities; Reliance Securities positions itself amongst strong & innovative brands in the financial services space.

Reliance Securities has over 9.7 lakh customers; having strong affiliate network with approx. 1,400 customer touch points across India.

**If** /RSmartMoney



#### About Reliance Capital

www.reliancecapital.co.in

Reliance Capital Limited, a part of the Reliance Group, is one of India's leading private sector financial services companies. It ranks amongst the top private sector financial services and banking groups, in terms of net worth. The Company is a constituent of MSCI Global Small Cap Index.

Reliance Capital has interests in asset management and mutual funds, life, health and general insurance, commercial and home finance, stock broking, wealth management services, distribution of financial products, asset reconstruction, proprietary investments and other activities in financial services.

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