

**MEDIA RELEASE**

**RELIANCE CAPITAL REPORTS CONSOLIDATED TOTAL INCOME OF RS. 5,976 CRORE (US\$ 1.3 BILLION) FOR THE YEAR – AN INCREASE OF 22%**

**RELIANCE CAPITAL REPORTS CONSOLIDATED NET PROFIT OF RS.1,016 CRORE (US\$ 221 MILLION) FOR THE YEAR – AN INCREASE OF 1%**

**RELIANCE CAPITAL REPORTS CONSOLIDATED TOTAL INCOME OF RS. 1,547 CRORE (US\$ 311 MILLION) FOR THE QUARTER**

**RELIANCE CAPITAL REPORTS CONSOLIDATED NET PROFIT OF RS. 312 CRORE (US\$ 63 MILLION) FOR THE QUARTER**

**TOTAL ASSETS OF RS. 24,260 CRORE (US\$ 4.8 BILLION) – AN INCREASE OF 32%**

**NET WORTH OF RS. 7,491 CRORE (US\$ 1.5 BILLION) – RANKS AMONG THE TOP 3 INDIAN PRIVATE SECTOR FINANCIAL SERVICES GROUPS**

**RELIANCE CAPITAL RAISES DIVIDEND FROM RS. 5.50 PER SHARE TO RS. 6.50 PER SHARE (55% TO 65%)**

**Mumbai, April 30, 2009:** Reliance Capital Limited (RCL) today announced its audited financial results for the year ended March 31, 2009. The performance highlights are:

**Consolidated – Year ended March 31, 2009**

- **Total income of Rs 5,976 crore (US\$ 1.3 billion), against Rs 4,914 crore in the corresponding period, an increase of 22%**
- **Net profit of Rs 1,016 crore (US\$ 221 million), against Rs 1,009 crore in the corresponding period, an increase of 1%**
- **Earnings per share of Rs. 41.35 (US\$ 0.90), against Rs 41.08 in the corresponding period, an increase of 1%**

**Consolidated – Quarter ended March 31, 2009**

- **Total income of Rs 1,547 crore (US\$ 311 million), against Rs 1,635 crore in the corresponding period**
- **Net profit of Rs 312 crore (US\$ 63 million), against Rs 366 crore in the corresponding period**
- **Earnings per share of Rs 12.59 (US\$ 0.25) as against Rs 15.02 in the corresponding period**

- **Total Assets of the company stood at Rs. 24,260 crore (US\$ 4.8 billion), an increase of 142% over the previous year**

At the meeting held today, **the Board has approved payment of dividend of Rs. 6.50 per share on a capital base of Rs. 246.16 crore.** The dividend payout has increased by 18% from Rs. 158 crore to Rs. 187 crore (US\$ 37 million) for the year ended March 31, 2009.

#### Net worth:

As on March 31, 2009, the **net worth of the company stood at Rs 7,491 crore (US\$ 1.5 billion),** an increase of 15% over the previous year

**The company ranks among the top 3 Indian private sector financial services groups in terms of net worth.**

#### Credit Rating:

The Company has a debt equity ratio of 1.9 as on March 31, 2009, and enjoys the highest top-end ratings of 'A1+' and 'F1+' by ICRA and FITCH, respectively.

#### Operational Review:

As on March 31, 2009, the **total assets of the company stood at Rs 24,260 crore (US\$ 4.18 billion),** an increase of 32% over the previous year.

The investment portfolio of listed equities as on March 31, 2009, amounted to Rs 1,895 crore (US\$ 372 million), at cost.

The company has **not raised any fixed deposits** from the public.

**With effect from January 12, 2009,** Reliance Capital was included in the S&P CNX Nifty – a leading index for large companies on National Stock Exchange.

#### Group Companies:

##### **Reliance Capital Asset Management (RCAM)**

- The average assets under management (AAUM) of the Indian mutual fund industry declined by 7% - from 5,30,085 crore for March 2008 to Rs. 4,93,286 crore for March 2008. In line with this, during the same period, the **AAUM for Reliance Mutual Fund (RMF)** declined from Rs. 90,938 crore to **Rs. 80,963 crore (US\$ 15.9 billion).** However, RMF continued to **be India's No.1 Mutual Fund** with a **market share of 16.4%**
- Number of investors in RMF increased to **71.7 lakhs** as on March 31, 2009 against **63.9 lakhs** as on March 31, 2008, highest amongst the private sector mutual funds

- The **net profit of RCAM was Rs. 126 crore (US\$ 274 million)** for the year, as against Rs. 150 crore for the corresponding previous period, reflecting the lower average AUM
- As on March 31, 2008 there were a total of 38 schemes comprising 16 equity oriented schemes, 21 debt oriented schemes and 1 gold exchange traded fund
- RMF had a presence across 341 locations in India, as on March 31, 2009
- During the year, RMF won several prestigious awards
  - **"Most Trusted Mutual Fund"** by AC Nielsen/ORG MARG – for 3 consecutive years
  - **"Equity Fund House of the Year 2008"** award by Morning Star, global leader in financial research
  - **"Best Fund House of the Year 2008" - India category** by Asia Asset Management
  - **Lipper award** for its performance in Reliance Banking Fund for period of 3 years in the Gulf
- RCAM was appointed as one of the fund managers by the Employees Provident Fund Organization (EPFO). A hugely prestigious account, EPFO has entrusted **Rs. 27,575 crore (US\$ 5.4 billion)** to RCAM, for investment management.
- RCAM was also appointed as one of the six asset managers by The Pension Fund Regulatory and Development Authority (PFRDA) to manage money under the new pension scheme. RCAM is the only private sector asset management company which has been selected to manage funds for both - EPFO and the new pension scheme

## Reliance Life Insurance

- During the year, the Indian life insurance industry recorded new business premium of **Rs. 87,108 crore (US\$ 19 billion)** as against Rs. 92, 989 crore in the previous year, a decrease of 6%. Against this, Reliance Life Insurance recorded **New Business Premium of Rs. 3,514 crore (US\$ 547 million)** for the year as compared to Rs. 2,751 crore in the previous year, **an increase of 28%**.
- **Reliance Life Insurance has maintained its position amongst the top four** (in terms of monthly new business premium) **private sector life insurance companies in India**
- Reliance Life Insurance is one of the fastest growing life insurance companies in India with a **private sector market share of 10.3%** - up from 8.1% for the previous year
- The **policyholders funds under management** increased to **Rs. 5,895 crore (US\$ 1.2 billion)** as at March 31, 2009 against Rs. 3,555 crore as at March 31, 2008 – an increase of 65%
- **Total number of policies** in force as on March 31, 2009 were **33,03,165** as against **14,48,200** as on March 31, 2008, an increase of 128%
- **The distribution network** was increased to **1,145 branches** at the end of March 31, 2009 against 745 branches at the end of March 31, 2008.

- **The number of agents** at the end of the year was as **1,49,613** as against 1,84,233 agents at the end of the previous year, a decrease of 19%, reflecting the emphasis on productivity
- During the year, **Rs. 1,229 crore (US\$ 268 million) of capital** was infused into the life insurance business, taking the total capital invested till date to **Rs. 2,743 crore (US\$ 538 million)**
- During the year, 8 new life insurance policies were launched, viz. Reliance Super Invest Assure plan, Reliance Super Invest Assure Plus Plan , Reliance Guaranteed Return Plan Series I Insurance , Reliance Guaranteed Return Plan Series I Pension , Reliance Group Savings Linked Insurance Plan , Reliance Group Credit Shield Plan, Reliance Imaan Investment Plan and Reliance Savings Linked Insurance Plan

## Reliance Consumer Finance

- Reliance Consumer Finance offers a wide range of products which include Personal loans, Vehicle loans (car and commercial), Home loans, Loan against property and SME loans
- As on March 31, 2009, the loan book was brought down to **Rs. 8,576 crore (US \$ 1.7 billion)**, as against Rs. 8,902 crore as on December 31, 2008, in response to the prevailing environment
- RCF generated revenues of **Rs. 1,200 crore (US\$ 261 million)** for the year ended March 31, 2009, as against Rs. 395 crore for the corresponding previous period – **an increase of 204%**
- RCF declared a profit before tax of **Rs. 91 crore (US \$ 20 million)** for the year ended March 31, 2009, as against Rs. 36 crore for the corresponding previous period – **an increase of 152%**
- Reliance Capital received approvals from RBI and National Housing Bank to set up separate subsidiaries for consumer finance and home finance respectively. These subsidiaries, **capitalized with Rs. 101 crore (US\$ 20 million)** each as on March 31, 2009, have commenced business operations

## Reliance Money

- **Reliance Money is the one of the leading brokerage and distributor of financial products in India with more than 3 million customers**
- Reliance Money is a comprehensive financial services and solutions provider, providing customers with access to equities, equity options and commodities futures, mutual funds, IPOs, life and general insurance products, offshore investments and credit cards
- Reliance Money generated revenues of Rs. 352 crore (US \$ 77 million) for the year ended March 31, 2009, as against Rs. 239 crore – an increase of 48%
- Reliance Money declared a profit before tax of **Rs. 37 crore (US \$ 8 million)** for the year ended March 31, 2009, as against Rs. 10 lakh for the corresponding previous period

- As on March 31, 2009, Reliance Money had a **distribution network of over 10,000 outlets** in over **5,100 locations**
- Reliance Money's **average daily volume** on the stock exchanges was **Rs. 1,500 crore**, representing approximately **2.7% of the total stock exchange volume**

## Reliance General Insurance

- **Reliance General Insurance has maintained its position amongst the top three** (in terms of monthly gross written premium) **private sector General insurance companies in India**
- **Gross Direct Premium** for the year ended March 31, 2009 was virtually unchanged at **Rs 1,915 crore (US\$ 417 million)** as against Rs. 1,946 crore in the corresponding previous period. The pace of growth was moderated in response to the general economic slowdown and the ongoing focus on improved profitability as against topline revenues.
- Reliance General Insurance **brought down the loss** for the year ended March 31, 2009 to **Rs. 50 crore (US\$ 11 million)** as against a loss of Rs. 163 crore for the corresponding previous period.
- The distribution network at the end of March 31, 2009 was at 200 branches
- During the year, **Rs. 160 crore (US\$ 35 million) of capital** was infused into the general insurance business, taking the total capital invested till date to **Rs. 801 crore (US\$ 157 million)**
- Reliance General Insurance (RGI) offers auto insurance, health insurance, home insurance, property insurance, travel insurance, marine insurance, commercial insurance and other speciality insurance products.

## Shareholding Pattern as on March 31, 2009:

Category	No. of Shares	Shareholding (%)
Reliance Anil Dhirubhai Ambani Group	13,13,82,274	53.5%
Foreign Investors – FIIs, GDRs, NRIs and others	5,31,58,548	21.6%
Domestic institutions/ Banks/ Mutual Funds	1,00,24,858	4.1%
Indian public – 1.4 million shareholders	5,10,67,120	20.8%
<b>TOTAL</b>	<b>24,56,32,800</b>	<b>100</b>

## **Background:**

Reliance Capital Ltd is a part of the Reliance - Anil Dhirubhai Ambani Group and is one of India's leading and fastest growing private sector financial services companies, and ranks among the top 3 private sector financial services and banking groups, in terms of net worth.

The Reliance Anil Dhirubhai Ambani Group currently has a market capitalization of over Rs 110,000 crore (US\$ 22 billion), net worth in excess of Rs. 58,000 crore (US\$ 11 billion), cash flows of Rs. 12,000 crore (US\$ 2 billion) and net profit of Rs. 8,000 crore (US\$ 2 billion).

Reliance Capital has interests in asset management and mutual funds, life and general insurance, private equity and proprietary investments, stock broking, depository services, distribution of financial products, consumer finance and other activities in financial services.