



MEDIA RELEASE

**FIPB GRANTS APPROVAL TO NIPPON LIFE INSURANCE TO INCREASE STAKE
IN RELIANCE LIFE INSURANCE TO 49 PER CENT**

TRANSACTION EXPECTED TO BE COMPLETED IN NEXT FEW DAYS

**NIPPON LIFE INSURANCE TO INVEST RS 2,265 CRORE (US\$ 348 MILLION)
TO INCREASE STAKE TO 49% AT VALUATION OF RS 10,000 CRORE (US\$ 1.5 BILLION)**

**NIPPON LIFE INSURANCE HAS ALREADY RECEIVED APPROVAL
FROM COMPETITION COMMISSION OF INDIA**

**RELIANCE LIFE INSURANCE TO BE RENAMED
RELIANCE NIPPON LIFE INSURANCE AFTER INCREASE IN STAKE**

**NIPPON LIFE INSURANCE INVESTMENT REPRESENTS IMPLIED EMBEDDED VALUE
MULTIPLE OF OVER 3 TIMES, THE HIGHEST IN THE INDUSTRY TILL DATE**

**NIPPON LIFE WILL HAVE INVESTED A TOTAL OF RS 8,630 CRORE (US\$ 1.3 BILLION)
FOR ACQUIRING 49% STAKE EACH IN RELIANCE CAPITAL ASSET MANAGEMENT
AND RELIANCE LIFE INSURANCE WITH THIS TRANSACTION**

**NIPPON LIFE INSURANCE IS ONE OF THE LARGEST LIFE INSURERS IN THE WORLD
AND MANAGES ASSETS OF OVER US\$ 520 BILLION (OVER RS 33 LAKH CRORE)**

March 21, 2016, Mumbai: The Foreign Investment Promotion Board (FIPB) has granted approval to Nippon Life Insurance (NLI), a Fortune 500 company and one of the largest life insurers in the world, for increasing its stake in Reliance Life Insurance (RLI), a part of Reliance Capital, to 49 per cent.

Nippon Life Insurance has already secured approval from Competition Commission of India (CCI) and the transaction is now expected to be completed in the next few days.

Nippon Life Insurance will be investing an aggregate value of Rs 2,265 crore (US\$ 348 million) to acquire an additional 23 per cent stake in Reliance Life Insurance to reach a 49 per cent stake.

In line with the new shareholding structure, the name of the company will also be changed to Reliance Nippon Life Insurance Company, post increase in stake.

The transaction pegs Reliance Life Insurance's valuation at approx. Rs 10,000 crore (US\$ 1.5 billion), amongst the highest valuation for any Life Insurance company in the country.

Nippon Life Insurance investment in Reliance Life Insurance represents implied Embedded Value multiple of over 3 times, the highest in the industry till date.



Nippon Life Insurance would have invested a total of Rs 8,630 crore (US\$ 1.3 billion) for acquiring 49 per cent each in Reliance Life Insurance and Reliance Capital Asset Management with this transaction.

Reliance Life Insurance is amongst the leading private sector life insurance companies, in terms of new business premium.

The company recorded a new business premium of Rs 285 crore (US\$ 43 million), renewal premium of Rs 706 crore (US\$ 107 million), total premium (net of reinsurance) of Rs 986 crore (US\$ 149 million) and total funds under management of Rs 16,038 crore (US\$ 2.4 billion) for the quarter ended December 31, 2015.

Nippon Life Insurance is an over 125 years old insurer and a Global Fortune 500 company that manages over US\$ 520 billion (Rs 33.8 Lakh crore) in assets - amongst the largest total assets in the world for any life insurer. The company is one of the largest life insurer in the world.

About Reliance Life Insurance Company

www.reliancelife.com

Reliance Life Insurance (RLI) is amongst the leading private sector life insurance companies in terms of new business premium with a market share of 4% of the private sector life insurance industry (as on December 31, 2015).

The company recorded a new business premium of Rs 285 crore (US\$ 43 million), renewal premium of Rs 706 crore (US\$ 107 million), total premium (net of reinsurance) of Rs 986 crore (US\$ 149 million) and total funds under management of Rs 16,038 crore (US\$ 2.4 billion) for the quarter ended December 31, 2015.

Reliance Life Insurance has a strong distribution network with over 800 offices and over 1,00,000 agents across the country.

[www.twitter.com/rel_life](https://twitter.com/rel_life)

www.facebook.com/RelianceLifeInsurance

About Reliance Capital

www.reliancecapital.co.in

Reliance Capital, a part of the Reliance Group, is one of India's leading private sector financial services companies. It ranks amongst the top private sector financial services and banking groups, in terms of net worth. The Company is a constituent of CNX Nifty Junior and MSCI Global Small Cap Index.

Reliance Group is amongst India's leading business houses with over 250 million customers. The Group has a strong presence across a wide array of high growth consumer-facing businesses of financial services, telecom, energy, power, infrastructure and defence.



Capital

Reliance Capital has interests in asset management and mutual funds; life and general insurance; commercial and home finance; stock broking; wealth management services; distribution of financial products; asset reconstruction; proprietary investments and other activities in financial services.

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